

Friends of Nachusa Grasslands 2019 Annual Meeting Minutes July 27, 2019

Present: Bernie Buchholz, Betty Higby, Bill Kleiman, Charles Larry, Dee Hudson, Elizabeth Bach, Emmylou Studier, Jan Grainger, Jeff Cologna, Jim Higby, Joe Richardson, Joy McKinney, Mark Jordan, Mary Meier, Mary Vieregg, Mike Adolph, Mike Carr, Paul Say, Paul Soderholm, and Tim Ngo

Location and Lunch: The meeting took place at Kickapoo/Mud Creek Nature Conservancy, 1919 N Limekiln Rd, Oregon, Illinois. Thank you to Kent and Kathy Lawrence for inviting us to their air conditioned, energy-efficient facility.

Lunch was brought in from Subway in Oregon at 12:30 p.m.

Opening: President Bernie Buchholz called the meeting to order at 1 p.m.

Bernie reviewed the Friends mission – to fund endowments that will help defray the cost of natural areas management, staff and operating expenses; conduct and encourage stewardship; and support education and scientific activity at the preserve – and noted that all of our activities should support our goals in some way.

Bernie also stated that the Friends Bylaws establish that we are a strong Board-led organization. The voting members elect the Board of Directors, and then the Board makes all the decisions affecting the group by a majority vote, after listening to the views expressed by the members.

Quorum: A quorum (10% of the 50 potential voting members) was established.

2018 Annual Meeting Minutes: The 2018 minutes were approved as presented.

Board of Directors Election: The membership elected Jeff Cologna to a two-year term. Mike Carr and Betty Higby were thanked for continuing to serve as Friends Directors.

Election of Officers by Board of Directors: The Board elected the following officers for one-year terms: President: Bernie Buchholz; Vice President: Mike Saxton; Vice President: Mary Vieregg; Treasurer: Mark Jordan; and Secretary: Mary Meier.

Friends of Nachusa Grasslands Treasurer's Report 2018-2019: In early 2019, Mark Jordan replaced David Crites as Treasurer when David moved to Nebraska.

Mark presented a revenue / disbursements / expenditures report covering July 1, 2018, to June 30, 2019, as well as the proposed budget for July 1, 2019, through June 30, 2020. He later amended the report to properly allocate a \$4,000 grant from the Illinois Clean Energy Community Foundation's Community Stewardship Challenge Grant Program.

Mark pointed out key details and highlights of the Treasurer's report:

Total support from all sources was \$410,567.60, including cash donations, CRP payments, endowment income, grants, Amazon Smile proceeds, and t-shirt revenue.

Total disbursements of \$510,557 were made to the TNC and CFNIL Endowments, science grants, Nachusa operations via TNC, stewardship, other organizations, and t-shirt expenses. In July 2019, we sent \$22,000 to the TNC Endowment and \$80,000 to the CFNIL Endowment from funds collected during the 2017-2018 fiscal year, which explains why our expenditures exceeded last year's income by approximately that amount. Also, we purchased the 2018 and 2019 supply of t-shirts in 2018-2019, so our expenses were about double our t-shirt income.

Other expenses included banking and government fees, insurance, and development.

The development category includes expenses related to fundraising, donor acknowledgments, publications, and social events, such as the Prairie Potluck and the Annual Meeting meal. Expenditures were higher this year than in previous years because of the costs associated with our very successful Tenth Anniversary Challenge Campaign.

Total expenses of only about 5% of our revenue are due largely to the fact that all of our administrative tasks are performed by volunteers. Therefore, 95% of our revenue goes to the initiatives that directly fund our mission: our endowments, science grants, and stewardship activities.

Science grants will increase to a maximum of \$44,000 in 2020. The Science Symposium is budgeted to cost up to \$2,500, with \$1,500 underwritten by an anonymous sponsor, whose donation will be reflected in next year's income.

Appended to the end of these Minutes is the final budget approved by the Board of Directors.

Grants: Friends worked on four different grant projects last year:

Community Foundation of Northern Illinois (CFNIL): Friends applied for another Carroll Starr Endowment Challenge Grant from the Community Foundation of Northern Illinois (CFNIL), setting a goal of raising \$150,000 to achieve a \$50,000 match. We were approved in late August 2018 and have already qualified for the match. Since the inception of the CFNIL endowment in 2014, we have received \$150,000 in Starr matches from CFNIL.

Illinois Clean Energy Foundation (ICE): In the spring of 2018, Friends was approved for the Illinois Clean Energy Community Foundation's Community Stewardship Challenge Grant Program, which encourages increased local support and participation in habitat care by providing grant funds as a match to local dollars raised and labor donated. Each grant provided payment under three categories: (1) a 3 to 1 match on cash received from individual donors, not to exceed a grant payment of \$21,000 [received in July 2018 and used for herbicide and excavation]; (2) two payments for volunteer hours – \$4,000 for 400 volunteer hours logged on habitat care [received in May 2019], and \$2,000 for 100 volunteer hours logged on promoting the grant project site and stewardship work days on social media [applied for in July 2019 and already approved, but not yet received]; and (3) an equipment reimbursement of 80% not to exceed \$5,000 [\$3,577

received in January 2019 and used to purchase a brush grapple for Nachusa's skid loader].

The ICE grant was for stewardship of Orland Prairie at Nachusa Grasslands. Stewards Mike Carr and Dave Lawson, along with a cadre of volunteers, attacked a 23-acre parcel that was heavily infested with the invasive shrubs autumn olive and Asian honeysuckle. The long-term goal is to establish a diverse prairie planting on the 23-acre site through overseeding, weed management, and additional suppression of non-native shrubs and trees. The Social Media Team publicized the project on the website, Facebook, Twitter, and Instagram with announcements, blogs, and photos.

Tawani Foundation: In 2017 and 2018, Friends conducted a social media fundraising campaign spearheaded by Mike Saxton for a 1:1 \$30,000 Tawani Foundation Challenge Grant for scientific research funding. We have already received the first \$10,000 match and qualified for the second and third installments last year. We expect to receive the second \$10,000 this summer and the final payment next summer.

US Fish and Wildlife Service: Cody Considine initiated an application for Friends to receive a \$22,000 grant to clear the pine plantation at the corner of Lowden and Stone Barn Roads. It was recently overseeded with savanna species.

Cash Flow Chart: To help members and supporters better understand the sources and utilization of Friends income and the role of the Board of Directors in directing the money to the appropriate funds, the Friends of Nachusa Grasslands Cash Flow Model was distributed and discussed. A copy is appended to the end of the Minutes.

Endowment Balances and Distributions: Friends has two Endowments, both with permanent principal.

The Nachusa Grasslands Stewardship Endowment was set up in 2009 through an agreement with The Nature Conservancy (TNC).

The Friends Endowment for Nachusa Grasslands, held and managed by the Community Foundation of Northern Illinois (CFNIL), was established in 2014 at the request of donors who prefer local control of their gifts.

We cannot withdraw any of the endowment funds (other than annual distributions) or transfer the balances to other endowment managers, regardless of the wishes of our Board of Directors or other members, insuring that the donors' intent will be permanently honored. Annual distributions primarily benefit Nachusa Grasslands by partially funding operations at the preserve.

Our goal for the combined endowments is \$3,000,000, which will yield approximately \$145,000 per year to support stewardship at Nachusa. As of June 30, 2019, the total of our two endowment funds was \$1,873,355, so we are well over halfway to our goal. For the 2018-2019 fiscal year, distributions from both endowments were about \$46,300 and are expected to increase in future years, as the annual payout is typically 4.5 to 5% of each endowment balance, based on historical multi-year balances.

Gifts, Conservation Reserve Program (CRP), and Endowment Cash Flow Designations:

Because (1) the CFNIL Endowment has generated dramatically higher returns than the TNC endowment and (2) the CFNIL distributions are controlled by Friends, the Board of Directors approved the following rules for handling cash flow for the 2019-2020 fiscal year:

After expenses are paid and donor designations are honored, all revenue will be directed to the CFNIL Endowment. All CRP receipts will also go to the CFNIL endowment.

The 2019-2020 endowment distribution from CFNIL will be paid to TNC for operations at NG. This distribution in July is projected to exceed \$30,000.

Nachusa Grasslands Stewardship Endowment: The balance in the Nachusa Grasslands Stewardship Endowment (TNC Endowment) was \$715,659 as of June 30, 2019. TNC makes distributions to itself from the TNC Endowment without direction from Friends. Distributions, however, are used by TNC to fund Nachusa operations.

Friends Endowment for Nachusa Grasslands: The balance in the Friends Endowment for Nachusa Grasslands (CFNIL Endowment) was \$1,188,521 as of June 30, 2019. Distributions from CFNIL are paid to the Friends and used as determined by the Friends' Board of Directors.

Audit: In the State of Illinois, a certified audit is required if a nonprofit has gross contributions that exceed \$300,000, which happened in 2018-2019. The audit will cost us about \$3,000.

New Volunteers: Bernie reported that several new volunteers have been helping out with workdays, equipment and vehicle upkeep, facilities management, and Autumn on the Prairie. We always try to welcome and mentor folks interested in supporting Nachusa operations, whether indoors or outdoors.

Volunteer Opportunities: Mary Meier explained several changes to this year's Autumn on the Prairie opening and closing times and procedures. We are going to block off the guest entrance to the Visitor Center until 10 am. In the past, people who arrived early milled around the festival site, causing safety and efficiency problems while we were setting up. Cars will be allowed to enter the parking lot before that time, and people can come up the hill to the upper parking and sidewalk area, where we will have several volunteers at the Visitor Center entrance welcoming folks until we open at 10 am. We also have shortened the festival hours and will now end at 4 pm.

Mary encouraged those who haven't yet signed up to volunteer to do so via the SignUpGenius form that Susan Kleiman has emailed to folks on her communications list.

Citizen Science:

Dragonfly Monitoring: Cindy Crosby leads the 7-member Dragonfly Monitoring team. A species new to Nachusa, the Citrine Forktail, was recently identified at the Williams Tract.

Stream Monitoring: Mary Vieregg reported that in May and June of 2019 the water quality of Clear Creek, Johnny Creek, and Wade Creek was monitored by a team of Nachusa volunteers trained in identifying the macroinvertebrates found in each stream. Because of the heavy spring rains, Babbling Brook at Orland was inaccessible. Mary V. noted that the results show a 50% decline in species diversity of Clear Creek, perhaps due to agricultural run-off, but the quality of Wade Creek is considered good, and Johnny Creek is adequate.

Frog Monitoring: Susan Kleiman and Paul Swanson monitor frogs at several sites on the preserve.

Donor Development:

Tenth Anniversary 10th Anniversary Challenge Honoring Nachusa Stewards

Bernie shared the following report submitted by Mike Saxton on the Tenth Anniversary fundraising campaign.

Outcome: 151 total donors – \$134,105 raised

Details:

3 volunteer profiles sent via snail mail and posted to Facebook:

- Jay Stacy
- Mike Adolph
- Mary and Jim Vieregg
- Snail mail profiles accompanied by 3 solicitation letters

4 leadership gifts:

- Sherck
- Soderholm
- Buchholz
- Fellows

11 first-time donors:

- Mike sent emails to all former seasonal crew – at least 3 responded
- 7-8 from Facebook

151 total donors - \$134,105 raised:

- \$20,000 2 donations
- \$10,000 4 donations
- \$5,000 4 donations
- \$4,999 - \$1,000 12 donations
- \$500 13 donations
- \$300 - \$100 59 donations
- \$99 - \$50 38 donations
- <\$50 50 donations

Thank you:

- To all volunteers!
- Stacy, Adolph, and Viereggs
- Mike Saxton – wrote profiles and solicitation letters
- Dee Hudson – formatted profiles
- Jim Higby – edited profiles
- Bernie Buchholz – edited solicitation letters and secured leadership gifts
- Mary Meier – processed donations and sent acknowledgments
- Betty Higby – processed donations, sent acknowledgments and thank you cards
- Team of volunteers stuffed, labeled and stamped envelopes three times

Bernie noted that the profiles were very well received and again thanked Mike S. for all his efforts. Mary M. added that the development team created the very effective campaign on their own rather than copying one from another organization.

Annual Fundraising Results:

The following data was recorded in NeonCRM, our donor management system:

Total 2018-2019 Credit Card/Check/Cash Donations: \$330,818.23
(+53% from 2010-2018)

Direct to Friends:	\$305,160.82
TNC Endowment:	\$19,468.00
CFNIL Endowment:	\$79,043.00
Science Grants:	\$26,046.85
Undesignated:	\$180,602.97

Direct to Endowments:	\$25,657.41
CFNIL Endowment Direct:	\$22,657.41
TNC Endowment Direct:	\$3,000.00

Fair Market Value of 2018-2019 In-Kind Donations: \$137.52

Donor Households – 325

New Donors – 95

Lapsed Donors – 58 (ones who gave last year, but not this year)

Donor Tiers

Restoration Benefactors – \$5,000 or more:	17
Conservation Champions – \$1,500 to \$4,999:	20
Supporters – \$1 to \$1,499:	288

Prairie Perennials (Donors who have given to the Friends of Nachusa Grasslands in consecutive years [July 1 through June 30] at the same or a higher level): 152

Recurring Donors through PayPal or Employer Programs: 19

Future Fundraising Campaigns: Friends is going to take a break from conducting a second major fundraising campaign in addition to the regular November appeal until 2021.

Ideas for matching challenges include the number of acres restored and sweet clovers pulled.

Heritage Heroes Legacy Project: Heritage Heroes is a Friends initiative that encourages planned giving among Friends donors. The goal is to reach 20 Heritage Heroes.

To date, 16 couples or individuals have named or are committed to naming Friends in their estate plans or as a beneficiary. Another is also considering participating. These donors, unless they have requested to be anonymous, will be recognized in our Annual Report.

Communications:

Data Sheets Project: Mike Carr is leading a new effort to stay in contact with our donors to help them feel like our friends. Fact sheets with interesting information and photographs related to various aspects of Nachusa will be mailed each quarter, probably starting in early 2020. A small remitter envelope that provides options for credit card and recurring online donations will be included in some or all of the mailings, but not mentioned in the data sheet. This will be considered a “touch point,” rather than a fundraising project.

Meeting attendees recommended giving recipients the option to opt out of all such mailings or just some mailings, asking them for feedback on the entire strategy, and monitoring various responses.

Mike C. invited others to join the project – contact him if you are interested.

Follow-Up Phone Calls and Emails to Donors: Bill Kleiman mentioned the possibility of telephoning supporters, especially peer-to-peer calls from a Friends member who knows someone. Jeff Cologna said that he had limited success calling new donors over the past year and one-half, but he received more responses from emails. He offered to continue overseeing the email contacts approach.

Annual Report: Our 2018–2019 Friends Annual Report will be called “More Than Prairie” and will focus on wetlands, streams, savannas and woodlands. Dee Hudson is currently coordinating the project. James Higby is serving as editor, and Cindy Kiple will return as our designer. Writings, photographs, and artwork are being contributed by Nachusa Grasslands volunteers and supporters.

Bernie mentioned that the Annual Report is very expensive to produce, especially because the number we print is fairly small. At the mid-year Directors and Officers meeting in early 2019, the group discussed the issue and agreed that the high-quality booklet is worth the cost, so we will continue with a format similar to previous years.

Social Media Team: The Social Media Team consists of Dee Hudson, Mary Meier, Jeff Cologna, and Joy McKinney. Charles Larry no longer attends our meetings, but he continues to contribute marvelous photographs to our social media platforms. We

welcome new members, especially ones interested in helping out with our Twitter, Instagram, and Blog posts.

Twitter: Dee Hudson manages the Nachusa Grasslands Twitter account (<https://twitter.com/nachusa>; @Nachusa). In the past year, she met her goal of increasing posts and followers by making 161 tweets with intentional messages to 1,000 followers. The whooping crane that visited Nachusa, Heather Herakovich receiving her PhD, and Cody being promoted were the top recent posts.

Instagram: Dee also reported that we have about 1,000 Instagram followers. She posts photos of various Nachusa creatures and activities whenever appropriate. Ones regarding a bison calf, opossum, skunk cabbage received the most likes last year.

Website: Mary M. noted that the Friends' website (www.nachusagrasslands.org) receives quite a bit of traffic and is continually under development. Recent updates to the species and Saturday morning workday pages were noted. In the past year, we had 285,000 page views by 80,240 unique visitors.

Blog: Our website blog continues to attract new viewers with a variety of interesting posts. Jess Fliginger's article about Blanding's Turtles received the most traffic. James Higby serves as our editor, which is much appreciated. We need more writers contributing and our current writers to continue with submissions. Contact Dee if you are interested in writing a blog or have a topic to suggest.

Facebook: Mary M. reported that the Friends of Nachusa Grasslands Facebook page (<https://www.facebook.com/Nachusa>) has about 5,723 followers. In the past month, our posts reached over 11,000 users through likes and shares. Mary M., Dee, and Charles update the page frequently with photos, news about upcoming events, and links to items of interest.

Prairie-Updates: Mary M. is the newsletter editor and sends out emails via Mailchimp very sporadically. We currently have about 920 subscribers.

Donation Acknowledgments: Mary M. sends formal donation acknowledgments with tax language when appropriate to all of our donors, even though it is not required for amounts under \$250. Most are emailed, but some are snail mailed if we don't know the donors' email address or regular mail has been requested.

Thank You Notes: Since the fall of 2017, Betty Higby has been conducting our thank you note project, mailing a handwritten letter to everyone who gives over \$100. This past year, about 285 notes were sent. She is now turning over the task to Emmylou Studier and Marilyn Carr, with Emmylou coordinating and Marilyn assisting. Bernie commended all three for volunteering for this very powerful way that we connect with our donors.

Appreciation Books for New Donors: Betty also mails the Torkel Korling *The Prairie – Swell and Swale* book to first-time donors who have given over \$25.

Photo/Video Corps: Dee and Charles are our usual "go to" photographers for Friends projects, but we also appreciate others' contributions. In addition, Charles is the

administrator for the Photography at Nachusa Grasslands Facebook group (<https://www.facebook.com/groups/356617574475489/?ref=bookmarks>).

Science Grant Program

Science Awards: Mary V. shared that in 2019 Friends funded 10 researchers with a total of \$38,218 in grants. See <https://www.nachusagrasslands.org/science-grants-2019.html> for a list of researchers and their projects.

The reports from the 2018 researchers are linked to their project titles on <http://www.nachusagrasslands.org/science-grants-2018.html> and are very well written and informative.

Mary V. encouraged attendees to review the list of potential research projects posted on <https://www.nachusagrasslands.org/potential-research-topics.html> and make additional suggestions immediately, so they can be included in the 2020 grant application invitation sent to her mailing list. Elizabeth Bach will provide Mary V. with more people to contact regarding the grant program.

In early 2020, a maximum of \$44,000 drawn from designated and undesignated donations as well as the Tawani match will be awarded by the Science Grant Committee.

The Board of Directors has adopted a science grant funding formula, which stipulates that no more than 20% of the prior year's donations can be awarded the following year.

The possibility of awarding multi-year grants was discussed, and Elizabeth also noted that she has revamped the TNC permitting process to allow for multi-year permits.

Science Symposium: Elizabeth Bach will now coordinate the annual Science Symposium. She thanked Mary V. for her years of dedicated leadership of both the grants and symposium projects. Friends volunteers will still be encouraged to help with the event.

The 2019 symposium will take place at the Northwest Territory Museum in Dixon on Saturday, October 19. This venue will provide more space and better acoustics and visuals than the barn.

The subsequent symposium will be held on April 24, 2021. Moving the event to the spring will allow the scientists to analyze their previous year's data during the winter before the end of the school year. This date will also not conflict with the fall roundup.

Administrative Items and New Business

Conflict of Interest Policy: As required by our Bylaws, the Directors and Officers acknowledged that they had all read and were in compliance with the Friends of Nachusa Grasslands Conflict of Interest Policy.

2019 Prairie Potluck Review: Our 2019 Prairie Potluck was held on Saturday, June 15. Friends has held the Prairie Potluck for 10 years on the third Saturday in June. It has

been our only major event and was intended to develop a relationship with our donors and volunteers. Attendance for the last two years has declined, although the event has been a clear success for those that attend. Interest in prairie tours has dropped dramatically, except for bison viewing. Possible reasons for declining attendance may include conflicts with Father's Day weekend, graduation ceremonies, and numerous other competing events. By all measures, the Prairie Potluck has been a huge success over the past 10 years, but it may be in need of refreshing.

Proposal – Bison Tours and Pancake Breakfast: We could change our focus to volunteer development, which currently is our greatest need. We'd reach out to a wider audience than the Prairie Potluck, including preserve neighbors and other local folks, but continue to welcome and engage with our regular Prairie Potluck attendees who are mostly Friends supporters, Nachusa volunteers, and staff members (although an event early in the day might be difficult for people who live in the Chicago suburbs). Volunteer activities, such as prescribed fire, stewardship, organization activities, social media, data sheet writing, could be highlighted. We may schedule the event for the last Saturday in June or some other month. We can reconsider the Prairie Potluck for 2021.

Bill Kleiman and Joe Richardson volunteered to serve on a planning committee to make a recommendation to the Board by September 1. Others are encouraged to contact Bill or Joe to participate or offer ideas.

Conservation Reserve Program (CRP): The Federal government reimburses landowners for reserving tillable acreage for wildlife habitat and soil conservation. Friends currently leases 279.4 acres in four CRP contracts (139 acres of totally restored prairie; 94.6 acres of partially restored prairie, all at least over seeded with combine mix; and 45.7 acres of unrestored CRP land from TNC for this purpose and is responsible for monitoring and managing the land. Mike Carr administers the CRP program, which involves quite a bit of paperwork.

For the last fiscal year, the payments from the USDA totaled \$50,000, the usual maximum allowed. We will continue with prescribed burns and weed management as required.

Friends T-Shirt Initiative: In early March 2019, the Board and Officers made the following decisions:

- To offer t-shirts for sale again this year at AOTP
- To again place our Friends logo on the back of each shirt
- To use the design that Betty proposed, featuring a Regal Fritillary, both the butterfly and caterpillar stages, with the outline of its host plant, the Bird's Foot Violet, under the captions "Nachusa Grasslands, saving native plants and animals."
- The shirt styles offered will be:
 - a V-neck ladies' short-sleeved shirt, in an orchid color
 - a crew-neck unisex shirt in natural and military green colors, with the crew-neck options available in both short-sleeves and long-sleeves.
- We will stay with the strategy that we approved in early 2018 of selling our t-shirts at our cost, rather than for profit, viewing them as part of telling our story and of involving more people in this simple first step of joining our preservation and

restoration efforts. This approach also allows us to sell the shirts year-round, without any sales tax issues.

- We will sell the shirts, whose actual costs vary from \$5.30 each up to \$10.83 each depending on style and size, for our averaged actual costs, as follows:
 - All V-neck and all long-sleeved shirts will sell for \$10 each.
 - All other shirts, including prior years' shirts, youth size shirts, and short-sleeved crewnecks, for \$5 each.
- Friends has provided the funding for this year's shirts, totaling \$2,448.33.
- For 2019, we have ordered 339 shirts.

All meeting attendees were given their choice of free natural or green short-sleeved crewneck shirts. Others may contact Betty to purchase shirts or buy them at AOTP on September 21.

TNC-Nachusa Grasslands Science Updates by Elizabeth Bach: Elizabeth reported that about 20 scientists are conducting research at Nachusa this summer. Jenn Simon, a grad student, is studying the effects of bison grazing on prairie restorations, using exclosure data from the past 3 to 4 years.

Bill offered kudos to Elizabeth for the science program at Nachusa and mentioned that she is writing a report on soil for the UN.

TNC-Nachusa Grasslands Bison and Visitor Experience Updates by Bill Kleiman

Bison Management: We are currently maintaining the herd to 110 animals overwintering, with 30-40 calves born each spring. Staff and researchers are carefully studying the impact of the animals to determine the ideal number in the herd based on available acreage. In order to maintain an overwintering herd size of 110 animals, some animals were selected during the annual fall roundup and sold to other conservation herds and bison ranchers.

Planned improvements to the bison corral prior to the roundup this October include installing a roof over the squeeze chute.

Visitor Experiences: Bill and Dee have focused quite a bit of time and energy on enhancing our guests' experiences at the Visitor Center, especially in regard to further developing the Docent program.

A phone number to text to report issues such as missing supplies or other problems has been posted at the VC and also the various steward, staff, and scientist houses.

2019 Annual Meeting: The next Friends Annual Meeting will be held on Saturday, July 25, 2020 at the Kickapoo Center.

Adjournment: The meeting was adjourned at 3:10 p.m., followed by a social hour.

Group Photo: Thank you to Dee Hudson for taking the photograph of the Friends below.

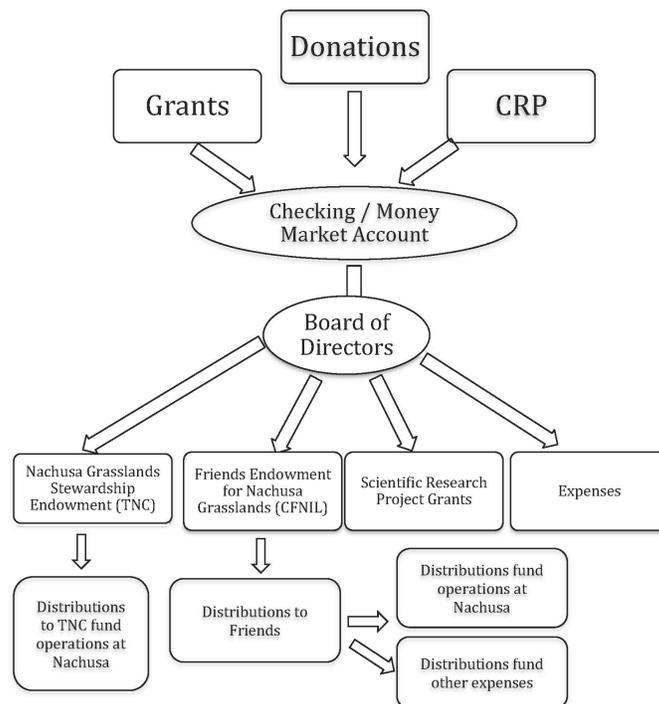
Respectfully Submitted,

Mary Meier, Secretary
August 9, 2019

Friends of Nachusa Grasslands 2018-2019 Annual Meeting Attendees



Friends of Nachusa Grasslands Cash Flow Model



Friends of Nachusa Grasslands Treasurer's Report 2018-2019

Budget and Actual Results:	2018-2019 Actual	Percent of Actual	2018-2019 Budget	Variance	Proposed 2019-2020 Budget	Percent of Budget
Beginning Balance	132,976.91		32,825.89		18,929.57	
Revenue						
Cash Donations	278,746.13	67.8	180,000.00	102,746.13	220,000.00	72.6
CRP Annual Payments	50,000.00	12.2	50,000.00	0	50,000.00	16.5
CFNIL Endowment Account	26,183.31	6.4	17,000.00	9,183.13	20,000.00	6.6
Grant Income	52,750.00	12	57,000.00	-8,250.00	10,000.00	3.3
Amazon Smile Income	140.46	< 1%	100	40.46	100	< 1%
T-Shirt Income	2,748.00	< 1%	3,000.00	-252	3,000.00	< 1%
Total Revenue	410,567.60	100	307,100.00	103,467.60	303,100.00	100
Disbursements						
In Direct Support of Our Mission Statement						
Gifts to TNC Endowment	22,000.00	4.2	50,000.00	-28,000.00	25,000.00	8.5
CFNIL Nachusa Endowment	341,025.00	65	180,000.00	161,025.00	180,000.00	61.1
Science Grants and Symposium	37,151.00	7.1	43,000.00	-5,849.00	45,500.00	15.4
Nachusa Operations via TNC	52,654.94	10	23,250.00	29,404.94	20,000.00	6.8
Stewardship	27,154.50	5.2	17,500.00	9,654.5	3,000.00	1
Grants to Other Organizations	4,200.00	< 1%	2,500.00	1,715.00	2,500.00	< 1%
T-Shirt Expenses	4,656.83	< 1%	2,300.00	2,356.33	2,500.00	< 1%
Other	21,715.00	4.1				
Subtotal	510,557.27	97.3	318,500.00	192,072.27	278,500.00	94.5
Expenses						
Banking Fees	81.76	< 1%	600	-518.24	80	< 1%
Government Fees	78	< 1%	70	8	70	< 1%
Auditing Fees	0		0		3,750.00	1.3
Insurance	2,156.00	< 1%	3,800.00	-1,644.00	2,200.00	< 1%
Development	11,741.91	2.2	8,000.00	3,741.91	10,000.00	3.4
Subtotal	14,057.67	2.7	12,470.00	1,587.67	16,100.00	5.5
Total Disbursements	524,614.94	100	330,970.00	193644.94	294,600.00	100
Ending Cash Balance	18,929.57				27,429.67	